## Top tactics checklist

Elite negotiation		Expert communities	
0	Lobbying		Research studies and reports
$\bigcirc$	Power mapping		Legal action
$\bigcirc$	Negotiation		Conferences
$\bigcirc$	Policy analysis		Public debates
0	Bill drafting		Advisory groups
$\bigcirc$	Coalition building		Policy proposals
$\bigcirc$	Media relations		Letters to the editor
0	Campaign donations		Legislative testimony
Social movements		Emergent networks	
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	Grassroots organizing	$\cup$	Experimentation
$\Diamond$	Training spokespeople	0	Field visits
$\Diamond$		000	
$\Diamond$	Training spokespeople	0000	Field visits
$\Diamond$ $\Diamond$ $\Diamond$	Training spokespeople  Marches	00000	Field visits  Peer networking
$\Diamond$ $\Diamond$ $\Diamond$	Training spokespeople  Marches  Boycotts	00000	Field visits  Peer networking  Toolkits
$\Diamond \Diamond \Diamond \Diamond \Diamond \Diamond \Diamond$	Training spokespeople  Marches  Boycotts  Sit-ins and occupations	000000	Field visits  Peer networking  Toolkits  Newsletters